WHY XERO?



Who are they?

New Zealand based software business, originally successful in New Zealand/ Australia but now significantly invested in development of the software for the UK marketplace from a base in Milton Keynes.

- User suitability
 - Xero has been designed primarily to be highly user friendly for use by non-accountants. A large development team enables continuous updates to the software with 'new' features in response to user requests and to take advantage of widely used business apps.
- Software options and pricing
 Xero has three business options, but only two are relevant for most SMEs i.e.
 Standard and Premium, with the main functionality differences being multi-currency and (basic) stock control. All are monthly subscriptions and priced at £22.00 and £27.50 (plus VAT) respectively.
- 4 User training and ongoing support
 Xero offer UK telephone and email support, along with a non-UK email support team
 outside office hours. Additionally, they have a very extensive online help centre and
 video training resources for all users.
- Integration opportunities

 Xero connects with multiple business apps used by small and medium-sized businesses (and also provides some flexibility to import data directly into the software via .csy files.)

